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Professional agents don't do different Things;
They do **things** differently!
Would you like to know how?

Join gLocalAgent and get to know it yourself!

- **TRY**
- **TEST**
- **TRUST**



Investment

gLocalAgent is the first £0 investment self-employed mobile estate agency platform in the UK. A mobile partner agent can operate remotely from anywhere in the UK and provide their clients with a full one stop property shop using the network and infrastructure that gLocalAgent offers. Our agents make more revenue than they did at their former/regular jobs as our network gives freedom in fee setting to clients, customised services, and ability to work from home or any other convenient location.

At gLocalAgent, we offer a cutting edge solution for any individual that was specifically created to fit the brand new workplace culture that Covid has introduced to the industry. You can now provide your client with services such as Lettings, Sales, Management, Block Management, Auction, and many other secondary services associated with estate agents, such as Mortgage, Insurance, and Legal within our accreditation and tailored packages.

We have entirely eliminated the ongoing expenses incurred that a motivated realtor would have to operate the services provided under a franchising system or affiliate. We do not require any type of financial commitment from you before or after joining us. Your income will increase in direct proportion to the amount of effort you put in; the more effort you put, the more money you make. However, any work can only begin once you have the fundamental skills, knowledge, and support needed for your business to succeed; when you join us, we provide you all of that at no cost.

gLocalAgent has created an innovative model as a response to your demands, allowing you to start a business with absolutely no capital, no further costs, and complete training when you sign up.



Mission

gLocalAgents will provide an efficient and easy solution to its agents in the areas of selling, letting, auctioning, and management of properties through the use of technology, expertise, knowledge, experience while keeping compliance in place around the clock for you and your clients.

Vision

gLocalAgent aims to be the fastest-growing PropTech network of mobile agents, with automation and personalised services while setting a benchmark in the industry. Aiming to generate plenty of employment and opportunity to create revenue for passionate realtors and client contentment.

Values

We at gLocalAgent will combine our beliefs throughout the organisation by our policies, deeds, interactions with members, associates, and partners. But more importantly, we will gauge their achievement using objective benchmarking, consistent feedback, and helping them reach their goals



Integrity

At gLocalAgent, we offer a cutting-edge solution for any individual that was specifically created to fit the brand-new workplace culture that Covid has introduced to the industry. You can now provide your client with services such as Lettings, Sales, Management, Block Management, Auction, and many other secondary services associated with estate agents, such as Mortgage, Insurance, and Legal within our accreditation and tailored packages.



Transparency

We promise to be open and honest about what we do, how we do it, and how we use resources. By disclosing information about the results we achieve and the value we provide for members and associates, we will be held responsible to our partner agent and members. The foundation of our accountability will be transparent and efficient throughout our business.



Inclusion

We firmly believe in the advantages of racial, ethnic, gendered, sexual, and physical variety in thinking and attitude and in the ability of individuals to flourish in their own particular ways within an environment of inclusion and worth.



Collaboration

We will ask members, partners, and associates for their opinions and input. Also pay attention to what they have to say, and work together as a team on projects. In our pursuit of the highest possible standards for professionalism, we will also be open to challenge and change.



Advocacy

On behalf of the profession and our industry, we will not be averse to speaking out when it is in the public interest. We shall become supporters of constructive change and raise awareness of concerns linked to the natural and built environment through frequent comments and campaigns on important subjects of estate agencies.



Passion

We will continue to be passionate and committed to the development of our members. In order to build a sustainable future of which all of our members can be proud, we will step up our efforts to engage the next generation of talent. We will also go above and beyond with training and development.

Reasons to come on board with gLocalAgent

- No joining fees or monthly fees: no investment needed
- Be your own boss
- Professional and responsive support free of charge!
- Technology and digital marketing combined
- Quick joining procedure (takes only 48 Hours)
- Set your own fee structure-we give you complete freedom
- Uncapped income: earn limitlessly
- Startup kit with all the digital assets and tools will be provided
- Free training programme (if required)
- Industry manual, format of all relevant documents and much more
- Access to comparable report tool
- Get to keep up to 100% of your commissions *auction properties
- Get our CRM & lead generation portal
- Flexible pricing enables easy to sell services compared to your competitors
- Dedicated personal assistant for your day to day admin work
- Online and face to face training and development, guidance on CPDs.

Our USPs

The majority of people do not consider starting their own businesses and they justify this by using the statement "it is tough to start a business and requires a lot of investment and effort in today's challenging time". Well, the good news is that with our gLocalAgent setup you have an option to leave your routine employment and become your own boss for free, instead of sticking with your demanding 9 to 5 job.

With GLA you are in complete control of your profits, investments, job, working hours, meetings, and daily routines. You manage your own work at your own pace.



Advantages we offer to our agents, partners and associates :

- ✓ **Be your own Boss:** you have the opportunity to **become** self employed
- ✓ Long term income **stream and recurring** income
- ✓ Working with **Local knowledge** and **Global coverage**
- ✓ **Enjoy Work:** work the way you like and from where you like
- ✓ Proactive approach: We are **quick and responsive**
- ✓ Different people; different ideas: **diversity is the core of our set up**
- ✓ We value idea more than the typical structured approach, **flexibility is adaptability** that we like to follow
- ✓ Knowledge and experience matters: **training** and **guidance** are provided constantly
- ✓ Responsible: **Credibility, Accountability** and **Trust** are the values you can expect from us
- ✓ **We believe that the client is the King: ownership and value to our associates.**

Problems & Solutions

Problems	Solutions
Current Standing Charges, Rent, Rates, Utility, Wages & Insurances	Earn money without making any investments. Start working from home or another suitable place
Modernisation and Digitalisation of the market	Custom-made and tailored modern digital systems operate at your fingertips to put you ahead of the competition. You can utilise them anywhere and on any digital device which enables you to save time and energy
Globalisation	The gLocalAgent Network has already extended across Europe and India, giving you access to a diverse clientele and a wide range of opportunities from the moment you join
Saving money	With assistance and access to the full system, you will eventually be able to provide consulting services without making any upfront investments. This will allow you to save a significant amount of money that you could otherwise make and limit your commitment to time
Saving time	You will be saving a lot of time from your daily tasks when everything is done with the help of specifically developed technology and the administration staff. You can then use that time for leisure, family time, or even to make more money
Knowledge, Experience and Understanding	Knowledge is power, and from the very beginning you will be able to clear up any myths and doubts you may have from the founders who are committed to enhancing your expertise with their more than 15 years of experience and practical knowledge. This will help you to comprehend and plan in such a way that you can avoid potential problems that may arise while serving your clients, or perhaps even before you even consider them
Knowledge, Experience and Understanding	Only when all formats, processes, and manuals are clear in everyone's understanding can competencies be achieved. We'll make sure you know enough about the client's potential needs and the services you're providing so you can be faultless while working for them and can demonstrate your competence throughout their experience receiving service from you
Franchise investment (Highstreet, joining fees, monthly fees, support fees)	As stated earlier, you can work from wherever you like as long as you provide the professional services and uphold the standards that have been established by the company. There is no cost to join the partnership (become a member of gLocalAgent). You will also receive free start up materials and necessary training. In essence, you are running the business with no money or investment and profiting from the quality time you may spend assisting clients

Real Estate And Technology Combined

You must be aware that we need to stay current in order to prevent becoming obsolete. There is so much that has to be done in a short amount of time and with technology being the new age now, everyone is embracing it to make their life simpler and faster.

The procedure for those involved in property transactions is evolving throughout time. 53 million people in the UK, or around 80% of the population, use the internet to hunt for properties or manage their daily lives, according to recent data. The younger generations are all more engaged and nowadays prefer to complete all of their tasks online to save money, time, and effort. So why not make the most of this?

- gLocalAgent has gone paperless and switched to online document sharing using eSign for document signatures. As a result, you may begin your new adventure with us right now and avoid having to wait a long time to obtain a paper form, sign it, and then mail it.
- There is a dedicated site where you can sign up, upload the necessary paperwork, have a 15-minute conversation to clarify the application procedure, and join gLocalAgent in no more than a couple of days.
- The traditional methods of marketing properties, such as using a sale board and meeting with potential buyers in person, are becoming obsolete, so businesses are switching to a new strategy that involves marketing your properties online via various portals, holding online meetups, providing training, and exchanging knowledge.
- The portals that we use are Rightmove, Zoopla, Prime Location, Commercial People, Residential People, MSN, The telegraph, Independant, The Sun, The Times and Boomin.



The Support Offered

In order to keep both your and our customers, gLocalAgent offers you expert customer support services. We have a qualified team that are fully trained in all areas, including sales, management, letting, and auction, to handle enquiries in the most courteous, professional, and timely manner possible, so that you can provide excellent services to your clients and, as a result, achieve great results and profits.



Startup Kit

- ✓ Property valuation tool
- ✓ Property listing tool
- ✓ Email
- ✓ Google workspace
- ✓ Dedicated email/phone support team
- ✓ Property CRM
- ✓ Property listing on major property portals
- ✓ Access to auction platform
- ✓ Training
- ✓ Digital marketing
- ✓ Digital assets (business cards, leaflets, brochures)



What you need to start

- ✓ AML/ Compliance check
- ✓ DBS check
- ✓ Indemnity Insurance
- ✓ Property Redress Scheme/ The Property Ombudsman membership
- ✓ Information Commissioner's Office membership
- ✓ HRMC membership
- ✓ National Insurance Number
- ✓ Company details



Our Story

Established in 2017, 99home was founded by two friends Vijayant Vashistha and Sachin Gupta. Since the company opened their doors for business, it's grown to be one of largest hybrid estate agencies, with over 20,000 properties listed for sale/rent/ auction till date. We have a Trustpilot score 4.9/5 and offer the best customer service with over 1000 Trustpilot reviews within less than 5 years of trading.

Our success has been the result of hard work, combined knowledge, technology skills and the experience of our co-founders. Mr. Sachinkumar Gupta, MARLA, MNAEA, MNAVA has been working in the industry since 2008. IT professional Mr. Vijayant Vashistha, MNAEA, MBA has 22 years of experience in PropTech, FinTech, Cloud technology with his forte in building technology platforms, integration and automation. Keeping security an utmost priority together is what started this venture in mid 2017. Most of our staff are now NAEA, NAVA and ARLA qualified via Propertymark

We take pride in providing our clients an excellent, innovative, 'One Stop Property Shop' service by using the latest technology, flexible approach one that they can manage themselves, get value for money, clients are content; something for everyone to choose along. We all know that in every industry, online services are taking an increasing market share by reducing costs, especially when Section 24 Taxation Act, Tenant Fees Ban, and soon referral fee ban will be in place.

We are all getting more used to online shopping and services by using latest technology. It is no different for estate agents: customers are looking for a flexible approach, one that they can manage themselves and also expect value for money. Paying a transparent fixed fee for what they get: this is what we offer. Having all unique automated prop tech tools available on our website, our clients are able to submit offers online, chat-live with our trained staff, instant online valuation, and book services online (mortgages), legal services (conveyancing, eviction, lease extension), buy documents (AST, Section 21 Notice, Rent Increment Notice, etc). Clients can request services by filling out small forms i.e. planning related services, Property Related Insurance Services, and Safety Certificates, have helped us arrange services timely and efficiently and increased our brand's value. **An internal survey to all our clients about trusting estate agents; we can confirm that almost 99% agreed that 99home is one of most trustable real estate agency.**

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We operate differently, we charge differently and we perform differently.

Let us help you create your own story!

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OUR SERVICE ACCREDITATION

(You're in safe hands!)





gLocalAgents.co.uk
Local Expertise Global Coverage

 **just-sold.co.uk**
Digital Auction Platform
Easy Secure Guaranteed

 **99**
HOME
ONLINE ESTATE AGENT