



**gLocalAgents**

**Gateway to self employment at £0 fee!**

# Why you should choose to be a self employed estate agent?

**Create your own brand**

**Ongoing demand of the basic necessity**

**Commission based income thus high earning potential**

**Flexibility**

**Networking Opportunities**

**Diversity: Sales, letting, auction, management, residential, commercial, agricultural**

**Help people attain their goals**

**Continuous learning and satisfaction**

**Growing market size**

# Market size

By 2025, 30% of the estate agents will be self employed



# What an estate agent does?

**Create your  
own brand**

**Market  
Appraisal**

**Negotiation**

**Listing of  
properties**

**Viewings**

**Management  
of the process**

# Challenges for traditional estate agency

1

Fixed office and operating area

2

Technology disruption and growth of online estate agency

3

Ongoing overhead costs like electricity and maintenance etc.

4

Online competition



# Maximum number of properties are sold by the major online property listing players in UK

rightmove 

 PrimeLocation

zoopla

 OnTheMarket



# Solutions offered:

- 1**  
Remote operations
- 2**  
Listings on the major online platforms in UK
- 3**  
Get 4 in one property portal (sale, let, management, auction)
- 4**  
Elimination of risk
- 5**  
Outsourcing of the admin and digital work
- 6**  
Compliance checks
- 7**  
Customer support
- 8**  
Digital assets



# Startup Kit

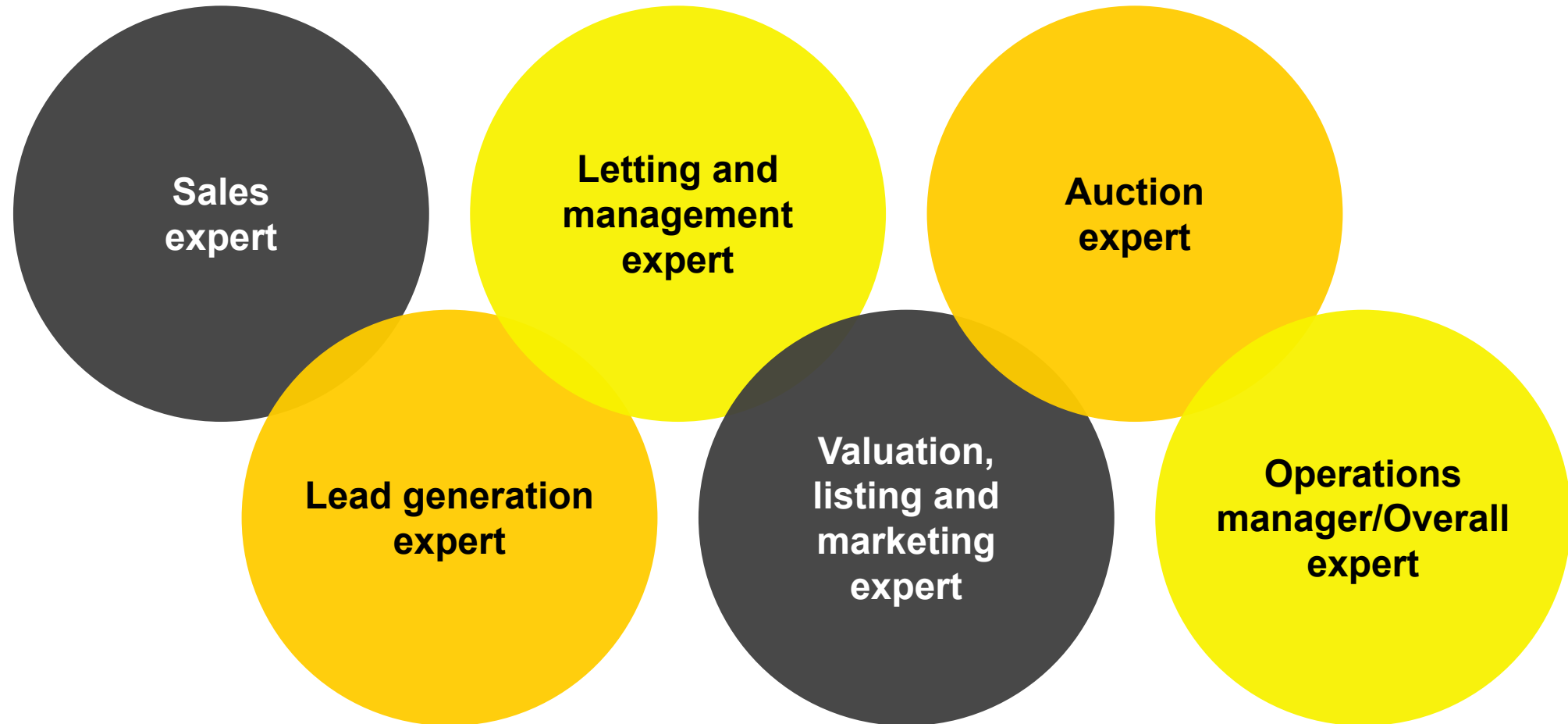
- Property listings on major UK portals
- Listing dashboard 1 (sale, let, management)
- Listing dashboard 2 (auction)
- Valuation and report creation tool
- Overseas Listings
- Email
- Dedicated email/phone support team
- Digital assets
- Flexible training modules
- Customer Support
- Ongoing mentorship





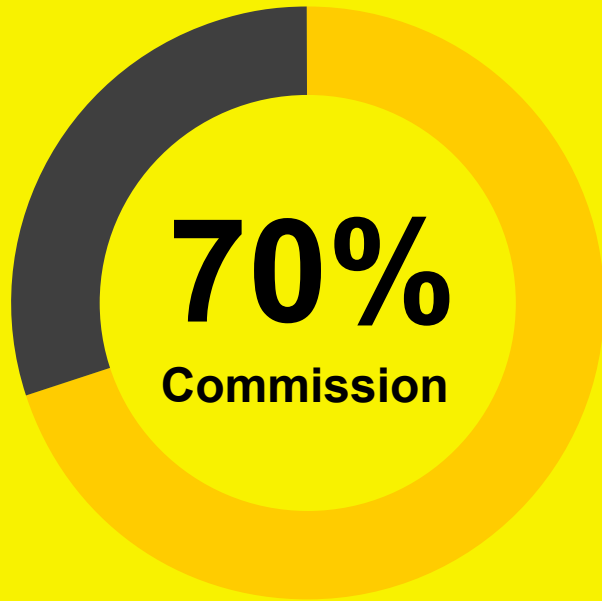
# **gLocalAgents does not leave you alone in the process**

You are always backed up by a team of certified professionals.....



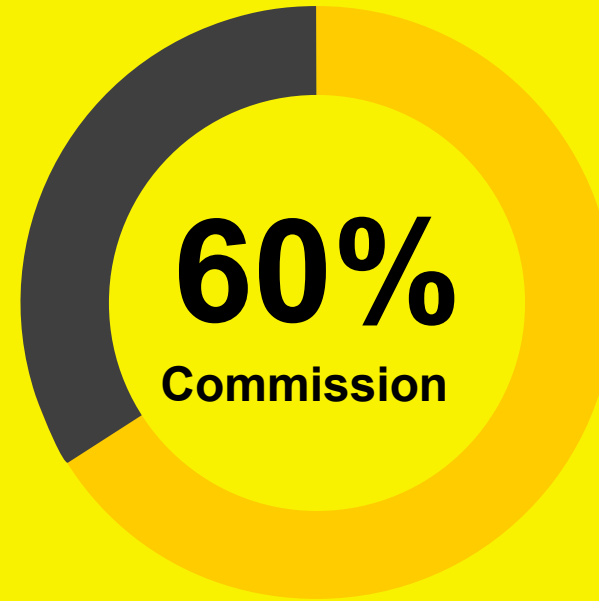
# Commission

Sales and letting



Cap  
**(60,000) 100%**

Auction and management



Cap  
**(60,000) 100%**

# Referral System

Conveyancing	Utilities
Home move	RGI
Mortgage	Certificates
Insurances	Inventory

**For agents:  
5% commission  
flat on every  
transaction by  
your referral**

# Scale your business like a pro!

## 1

### Digital assets

- Business cards
- Sale/let boards
- Leaflets
- Brochures
- Banners/Stand

## 2

### Marketing your properties

- Listing on the major portals
- Marketing on digital platforms and groups
- Marketing to Database of buyers and investors

## 3

### Training

- Lead generation e-book
- Valuation e-book
- Recordings
- Monthly webinars

# Trainings offered

**System  
setup**

**Valuation**

**Lead  
generation**

**AML and  
compliance**

**Sales**

**Letting and  
management**

**Auction**

**Ongoing  
mentorship  
through 1:1**

**You can either start as:**

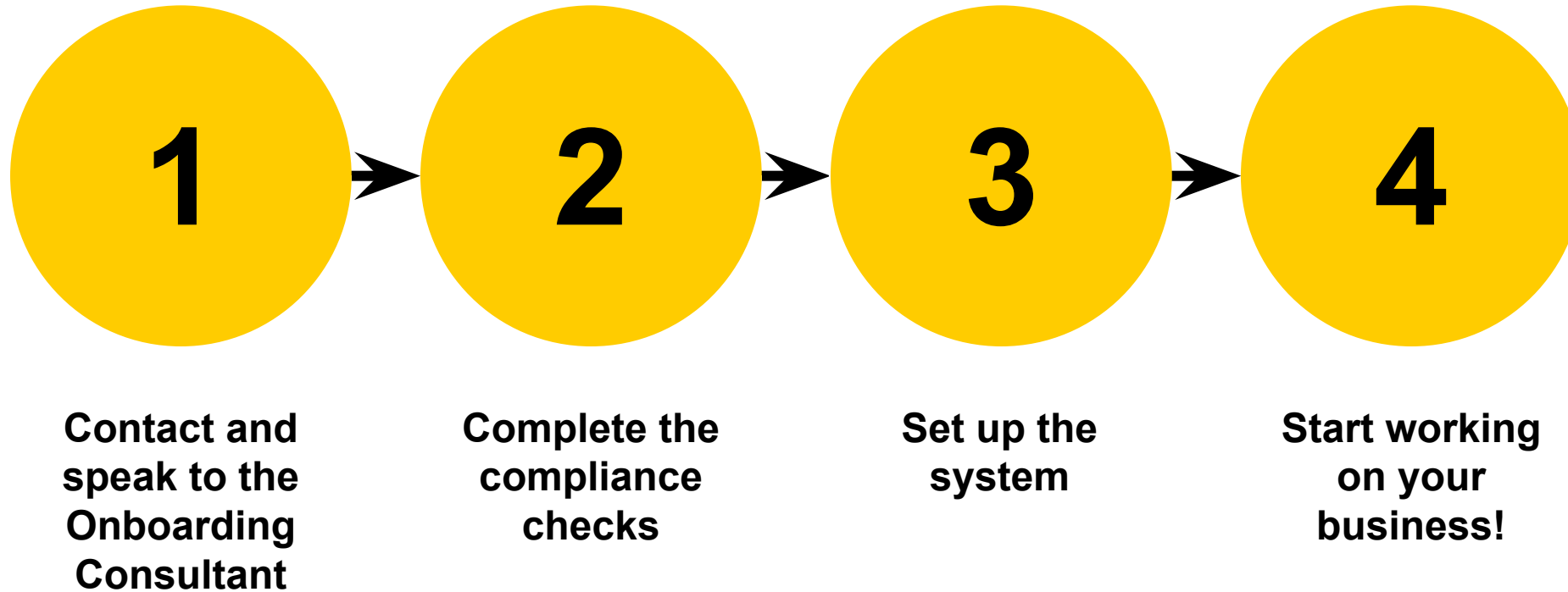
**Sole trader**

**Company**

**\*\*We are open to B2B collaborations with established companies/businesses**



# How to join gLocalAgent?



# Compliance required

## Startup Kit

**£0 fee**

- Property valuation tool
- Email
- Dedicated email/phone support team
- Property dashboard 1 and 2
- Property listing on major property portals
- Ongoing training and support
- Digital marketing
- Digital assets (business cards, brochures)

## Join

## Set Up

- Self Employed Registration with government
- Information Commissioner Office
- HMRC AML
- Professional Indemnity Insurance
- Disclosure and Barring Services Check
- Property Redress Scheme/The Property Ombudsman registration

# Our Story

Established in 2022, gLocalAgents which is a part of 99home. 99home was founded by two friends Vijayant Vashistha and Sachin Gupta. Since the company opened their doors for business, it's grown to be one of largest hybrid estate agencies, with over 20,000 properties listed for sale/rent/ auction till date. We have a Trustpilot score 4.9/5 and offer the best customer service with over 1000 Trustpilot reviews with in less than 5 years of trading.

Our success has been the result of hard work, combined knowledge, technology skills and the experience of our co-founders. Mr. Sachin kumar Gupta, MARLA, MNAEA, MNAVA has been working in the industry since 2008. IT professional Mr. Vijayant Vashistha, MNAEA, MBA has 22 years of experience in PropTech, FinTech, Cloud technology with his forte in building technology platforms, integration and automation. Keeping security an utmost priority together is what started this venture in mid 2017. Most of our staff are now NAEA, NAVA and ARLA qualified via Propertymark.

<https://glocalagent.co.uk/about-us/>



# MVV – Mission, Vision, Values

## MISSION

gLocalAgents will provide an **efficient and easy solution** to its clients in the areas of selling, letting, auctioning, and management of properties through the use of **technology, expertise, and knowledge** while keeping **compliance** in place around the clock.

## VISION

gLocalAgent aims to be the fastest-growing **proptech** network of **mobile** agents with automation and personalized services while setting a benchmark in the industry

## VALUES

We at gLocalAgent will **combine our beliefs** throughout the organisation by our policies, deeds, interactions with members, associates, and partners. But more importantly, we will gauge their achievement using objective **benchmarking, consistent feedback, and helping them reach their goals.**



**Thank you for your time**